



FOR IMMEDIATE RELEASE
May 19, 2017

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Community Service, Agency Excellence Earns Scott Gustafson Special Recognition from Nationwide

Local agent honored for commitment to service and outstanding agency performance

Waukee, Iowa — Helping community members protect their future is more than just a job for Scott Gustafson, it's a way of life. That steadfast commitment to community service coupled with outstanding agency performance has earned Gustafson Nationwide's Corporate Community Service Award.

A Nationwide agent for 12 years, Gustafson has dedicated his career to counseling customers on their insurance and financial services needs, providing them with security for the people and things they value most – their loved ones, their homes and their businesses.

Gustafson commits much of his time to a number of organizations around the community including Economic Development Committee, Rotary Club, Optimist Club, High School Assistant Baseball Coach, Safe Kids Greater Des Moines Coalition, and Cystic Fibrosis Foundation. The charity of Gustafson's choice will receive a \$5,000 donation from Nationwide. Gustafson will also be featured on a Wall of Fame in the Nationwide corporate office in Columbus, Ohio.

Gustafson's dedication has also led to sales success. Last year, many customers trusted Gustafson with their protection needs, leading to the following sales awards for him:

- The **Champion Award** is for outstanding achievement in sales of multiple products, including automobile and homeowner's products, as well as life insurance and other financial services products.

Gustafson consistently drives results and represents the true nature of Nationwide's most elite performers. He puts the customer at the heart of the business, challenging himself and those around him to deliver the *On Your Side*® personalized customer experience each and every day.

Gustafson is principal agent of the Gustafson Insurance Team (GIT Insurance). He has offices in the Waukee area, located at 245 NE Venture Dr. and Dallas Center area, located at 1302 Walnut St. He has a staff of three part-time and five full-time employees serving approximately 2,000 customers. This is the 2nd year he has qualified for the company's annual community service award.

About Nationwide

Nationwide, a Fortune 100 company based in Columbus, Ohio, is one of the largest and strongest diversified insurance and financial services organizations in the U.S. and is rated A+ by both A.M. Best and Standard & Poor's. The company provides a full range of insurance and financial services, including auto, commercial, homeowners and life insurance; public and private sector retirement plans, annuities and mutual funds; banking and mortgages; specialty health; pet, motorcycle, boat and farm insurance. For more information, visit www.nationwide.com.

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